METALCON 2026 Introduces New Contractor Business Success Center

New education hub will offer sessions focused on business growth, workforce, safety, sales, legal issues, and contractor operations

NEWTON, MA, UNITED STATES, September 22, 2026 /EINPresswire.com/ -- METALCON 2026 will introduce the Contractor Business Success Center, a new education hub designed to address the business and operational challenges facing metal construction contractors. The center will feature 10 sessions during the event, scheduled for Oct. 7-9.

Programming will cover topics ranging from business growth and sales strategy to workforce development, legal risk, workers' compensation, storm resilience, and OSHA compliance. Sessions will be led by professionals from across the construction, legal, insurance, workforce, and metal building industries.

The center opens Wednesday, Oct. 7, with "Growing Your Metal Business: Real-World Strategies from Industry Leaders," followed by sessions examining storm resilience in Florida, ownership challenges in private businesses, and sales strategies to help contractors improve conversion rates.

Thursday's programming will address construction delays and claims, business planning, workers' compensation risks, and workforce retention. The day will also include "De la Visión a las Ganancias: Cómo Construir un Plan de Negocios Exitoso en la Industria del Metal," one of the center's Spanish-language sessions.

On Friday, programming continues with a Spanish-language session focused on leadership, communication, and growth in modern roofing, followed by "Don't Panic: Managing the OSHA Citation & Inspection Process," which will examine how contractors can navigate OSHA inspections and citations.

The Contractor Business Success Center is sponsored by Carlisle Architectural Metals.

The addition of the center expands METALCON's educational programming beyond technical and product-focused topics to include the business issues contractors manage every day. The sessions are intended to provide practical information that attendees can apply to operations, workforce planning, risk management, and business development.

METALCON 2026 will take place Oct. 7–9. Additional information about the Contractor Business Success Center and individual sessions is available through the METALCON 2026 session schedule.

About METALCON
Established in 1991, METALCON is the only annual event dedicated exclusively to the application of metal in design and construction. Produced by PSMJ Resources, Inc., in partnership with the Metal Construction Association, it brings together decision-makers from across the metal construction ecosystem to explore innovations shaping the built environment. More than a trade show, METALCON serves as the industry's annual business summit - where deals are made, partnerships are formed, and the next 12 months take shape. For more information, visit www.metalcon.com.

Lismany Medina
METALCON
+1 617-965-0055
email us here

This press release can be viewed online at: https://www.einpresswire.com/article/944039068

EIN Presswire's priority is source transparency. We do not allow opaque clients, and our editors try to be careful about weeding out false and misleading content. As a user, if you see something we have missed, please do bring it to our attention. Your help is welcome. EIN Presswire, Everyone's Internet News Presswire™, tries to define some of the boundaries that are reasonable in today's world. Please see our Editorial Guidelines for more information.
© 1995-2026 Newsmatics Inc. All Right Reserved.