Koda Health Announces Koda Compass, the Intelligence Engine Behind Every Goals-of-Care Conversation

Koda's first AI-native infrastructure for value-based care, identifying patients who need ACP, reaching them where they are, and verifying preferences.



Koda Health Logo

HOUSTON, TX, UNITED STATES, September 22, 2026 / EINPresswire.com/ -- Koda Health, the AI-powered Advance Care Planning (ACP) platform trusted by leading health systems and payor partners to serve over one million patients, today announced the launch of Koda Compass, the intelligence layer behind its platform. Compass identifies which patients need an ACP conversation, determines when and how to reach them, and verifies that their goals and preferences are actually understood before writing them back to a legally valid advance care plan that is actionable at the point of care. Advance care planning and palliative navigation is the first use case for Compass, AI-native infrastructure Koda built to help any organization accountable for a patient's outcome know where that patient stands and what should happen next.

More than 70% of American adults lack documented care preferences, contributing to an estimated $200 billion in annual spending on unwanted care. Even when preferences are captured, they are typically only captured once on a paper form that goes stale while the patient's health evolves. Health systems and health plans have had no reliable way to identify which patients need a conversation, reach them before a crisis, or keep that conversation current.

CMS finalized the Advance Care Planning eCQM in the FY 2027 IPPS rule, adopting it into the Hospital Inpatient Quality Reporting Program, the Medicare Promoting Interoperability Program, and the PCH Quality Reporting Program for the 11 PPS-exempt cancer hospitals. ACP documentation is now a reported, publicly displayed hospital quality measure, not an emerging

concern.

Compass runs continuously in Koda's own HIPAA-compliant environment, connected to the data a partner already has: monitoring admission, discharge, and transfer feeds alongside labs, prescriptions, and referrals for the signals that indicate a patient is ready for a serious illness conversation, or at risk of missing one. Predictive models score every patient on clinical risk and on receptivity, the likelihood they will actually engage with outreach. Roughly 90% of members complete guided, digital ACP through text, voice AI, and email, while patients with serious illness or complex needs escalate to KodaCares, Koda's team of Patient Advocates with backgrounds in social work and nursing.

Key capabilities include:
– Continuous signal monitoring
– Predictive risk and receptivity modeling
– Multi-channel, language-aware outreach
– Human-in-the-loop escalation
– Verified EHR write-back
– Comprehension and alignment verification (Teach Back, Goal-Concordant Care Score)

Completed preferences and medical decision-maker selections, confirmed through Koda's proprietary Teach Back method and measured through Compass's Goal-Concordant Care Score, write back into the EHR as verified, chart-ready documentation clinicians can trust in the moment a care decision gets made. A change in a patient's condition triggers escalated outreach immediately, so preferences are revisited at the moments that matter clinically, not just once at intake.

Koda built Compass to solve advance care planning first because it's one of the hardest versions of a broader problem: multiple people involved, high stakes, and a plan that has to hold up over months or years. The same infrastructure, continuous signal monitoring, risk and receptivity scoring, and verified write-back, is built to extend to other value-based care programs where an organization needs to recognize a change in a patient's situation and act on it before it becomes a costly one.

"An advance directive signed five years ago tells you what a healthy person wanted, not what a patient with a progressing illness wants today," said Dr. Tatiana Fofanova, CEO and Co-Founder of Koda Health. "Compass treats a patient's wishes as living clinical data. It watches for the moments when a conversation is needed, reaches the patient in the channel and language they prefer, and puts a verified answer in the chart where clinicians will actually see it."

"We built Compass because a static workflow can't keep up with a patient whose condition is changing in real time," said Anthony Comito, CTO of Koda Health. "The system needed to watch for the signal that a patient's risk just shifted and act on it immediately, rather than waiting for the next scheduled check-in."

Partners running Koda's full digital engagement suite reached nearly twice the ACP completion rate in their first 100 days as partners using a minimal workflow in comparable populations. Koda’s platform has produced third-party validated outcomes including a 79% reduction in terminal hospitalizations, a 38% reduction in ICU utilization, and a 19% reduction in total cost of care.

About Koda Health
Koda Health is an AI-enhanced patient decision support platform that enables health systems and payors to efficiently scale goals-of-care conversations, aligning treatment with patient preferences to reduce unwanted utilization. To learn more about Koda, visit www.kodahealthcare.com

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