Smith Names Joe Martini Trading Manager of Its Boston Office

Joe will lead the sales office and foster the professional growth of the people around him

HOUSTON, TX, UNITED STATES, September 23, 2026 / EINPresswire.com/ -- Smith, a leading global distributor of electronic components and semiconductors, today announces the appointment of Joe Martini to the position of Trading Manager of its Boston office. In this role, he will support the success of Smith's salespeople in New England while connecting customers across the region with the critical components they need.

> I look forward to supporting our team's long-term growth and helping them build targeted solutions to our customers' most difficult supply chain challenges."
>
> *Joe Martini, Trading Manager of Smith's Boston Office*

"Building this incredible team in Boston has been the highlight of my career—no deal can compare," said Joe. "I look forward to supporting their long-term growth and helping them build targeted solutions to our customers' most difficult supply chain challenges. With these priorities guiding our journey, nothing can stand in our way."

Joe joined Smith in March 2025, where he has built upon his strong existing relationships and developed new ones within New England. As Smith expanded its footprint across North America, he took on additional responsibilities, helping to open the Boston office this past March alongside Mike Sutter, Vice President of North America. Joe brings years of experience in the semiconductor industry and an inquisitive mindset to his newest role, helping him further enhance the strengths of Smith's salesforce in the city. Under Joe's leadership, the Boston office will be set up to continue providing strategic support to Smith's partners from one of the fastest-growing technological hubs in the country.

"Joe's ability to get the most out of the people he works with is the hallmark of a great leader," said Mike. "He is consistently one of the hardest-working people at Smith, and that dedication to serving his customers has helped shape the core identity of our new Boston office. I look forward to seeing his continued growth as a manager as he leads the team in supporting major

technology players across New England.”


Joe Martini, Trading Manager of Smith's Boston Office

About Smith
Founded in 1984, Smith is the leading independent distributor of electronic components. Smith's Intelligent Distribution™ model offers a comprehensive suite of flexible and scalable supply chain solutions to source, manage, test, and ship billions of components to partners worldwide in every industry and vertical. The company is backed by more than 25 certifications and accreditations and has developed and implemented sustainable practices that exceed industry and regulatory requirements. Building on its decades of market data, cutting-edge technology, and a systems-based approach to quality excellence, Smith generated more than USD $3.45 billion in global revenue in 2025 and ranks ninth among all global distributors. Visit www.smithweb.com to learn more.

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