CBC Settlement Funding Expands Sales Leadership Team With Two Internal Promotions

CBC Settlement Funding promotes Mike Shaughnessy and Tim McCormick to Sales Team Leaders, expanding their roles in training and team development.

CONSHOHOCKEN, PA, UNITED STATES, September 24, 2026 /EINPresswire.com/ -- CBC Settlement Funding has promoted Mike Shaughnessy and Tim McCormick to Sales Team Leaders, expanding the responsibilities of two longtime team members as the company continues to invest in internal leadership, employee development, and customer service.

In their new roles, Shaughnessy and McCormick will continue working directly with structured settlement recipients while taking on additional leadership responsibilities across CBC's sales organization. Their expanded duties will include mentoring sales representatives, supporting employee training, strengthening team performance, and helping maintain consistent service standards throughout the customer experience.

The promotions recognize both employees' performance and their ability to guide customers through the structured settlement transfer process with a focus on clear communication, transparency, and individualized service.

"Mike and Tim have earned these opportunities through their consistency, leadership, and the way they take care of our customers," said Mike Aiello, Director of CBC Settlement Funding. "They're respected by their teammates and trusted by our customers, and they've demonstrated the qualities we look for in leaders. I'm excited to see them take on these expanded roles."

CBC Settlement Funding helps structured settlement recipients evaluate options for converting future payments into lump-sum cash through court-approved transfers. Because each customer's financial circumstances and goals are different, the company places an emphasis on knowledgeable representatives who can explain the process and help customers understand their available options.
As Sales Team Leaders, Shaughnessy and McCormick will help extend that approach across the sales organization by working with other representatives on customer communication, training,

and professional development.

Their promotions also reflect CBC's broader focus on developing leaders from within the organization.

"Building a strong team means giving talented people opportunities to grow," Aiello said. "Mike and Tim have both shown that they're ready for the next step. Their promotions recognize what they've already accomplished while giving them an opportunity to have an even greater impact on our team and the customers we serve."

CBC Settlement Funding plans to continue investing in employee training and leadership development as part of its commitment to maintaining a knowledgeable, customer-focused organization.

About CBC Settlement Funding
Founded in 2009, CBC Settlement Funding helps structured settlement recipients convert future payments into lump-sum cash through court-approved transfers. The company provides customized funding solutions with an emphasis on transparent guidance, competitive pricing, and personalized customer service. CBC Settlement Funding serves structured settlement recipients throughout the United States.

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