Integral Advantage® Secures NPPGov Cooperative Contract, Streamlining Access for Government Agencies Nationwide

NPPGov's cooperative contract lets agencies nationwide purchase the firm's leadership programs at pre-negotiated pricing, no separate RFP needed.



LA QUINTA, CA, UNITED STATES, September 29, 2026 / EINPresswire.com/ -- Integral Advantage®, an IACET-accredited leadership development and organizational performance firm, today announced it has been awarded a national cooperative purchasing contract through a competitive Request for Proposal issued by the League of Oregon Cities, a lead public agency for the NPPGov national cooperative purchasing program. The award (Contract No. PS26750) makes the firm's leadership development, consulting services, and training programs available to government agencies across all 50 states without the time and expense of conducting a separate solicitation.

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>
> *Dr. Charlotte Wang*

The contract was established through a publicly solicited, competitively bid RFP process, enabling NPPGov member agencies, such as cities, counties, special districts, educational institutions, and other eligible public and nonprofit entities, to purchase directly under its terms at pre-negotiated, discounted pricing, subject to their local procurement requirements. The contract is effective now and runs through August 2030, with a possible extension through August 2031.

“We built Integral Advantage to bring rigorous, practitioner-led development to the organizations serving the public interest,” said Dr. Charlotte Wang, Chief Administrative Officer and majority partner of Integral Advantage®. “As a woman- and minority-owned firm, we understand what it means to earn a seat at the table through the quality of our work and optimal outcomes. Being awarded this contract affirms that our approach resonates with the agencies we exist to serve and opens the door for many more to benefit.”

The award adds to a series of milestones that underscore the firm’s commitment to the public sector. Integral Advantage is a woman-led, minority-owned firm, certified as a Women-Owned Small Business (WOSB) under the U.S. Small Business Administration program and majority-owned by co-founder and Chief Administrative Officer Dr. Charlotte Wang. As an IACET-accredited provider, the firm awards continuing education units for programs delivered in person, virtually, in a hybrid format, or on a Zoom for Government (FedRAMP) platform. Agencies can engage the firm for a full organizational initiative or enroll individuals through its open-enrollment catalog, now supported by a newly launched custom training platform that streamlines course registration and enrollment.

“Government leaders are being asked to navigate more complexity than ever, and they deserve development that reflects that reality,” said Dr. Robert Radi, President and co-founder of Integral Advantage® and author of the award-winning book Inception Mindset®. “This contract removes the procurement barriers that too often stand between agencies and the leadership capacity they need. Combined with our new development platform, it enables an agency to move from decision to enrollment in a matter of clicks, not months. That is exactly the kind of access we have been working toward.”
As a national cooperative procurement organization, NPPGov offers publicly solicited contracts to government entities nationwide. “Agencies are onboarding a new generation of procurement and public service professionals, and many are looking for development resources to bring them up to speed," said Bill DeMars, Chief Revenue Officer at NPPGov. "We're glad to have Integral Advantage available to our members. Their contract was publicly solicited by the League of Oregon Cities, so agencies can purchase under its terms without conducting their own solicitation, saving them time and money."

How Agencies Can Access the Contract
Government and eligible non-profit agencies can review contract documents, pricing, and access instructions on the NPPGov contract page: nppgov.com/contract/integral-advantage. To learn more about the firm’s programs, visit integraladvantage.com.

About Integral Advantage®
Integral Advantage® is a woman-led, minority-owned leadership development and organizational performance firm founded in 2011. What sets the firm apart is its practitioner-led delivery by leaders with experience in state and local government and at the federal executive level, paired with proprietary, research-based assessments and frameworks. Its work spans organizational assessment, leadership development, facilitation, training, executive and team coaching, and

custom curriculum. Integral Advantage is an IACET-accredited provider of continuing education units and delivers programs in person, virtually, and in hybrid formats. Dr. Charlotte Wang, Chief Administrative Officer and majority partner, leads the firm alongside co-founder Dr. Robert Radi, President and author of the award-winning book Inception Mindset®. Learn more at integraladvantage.com.

About NPPGov
NPPGov is a Seattle-based national cooperative procurement organization that offers publicly solicited contracts to government entities nationwide. Each agreement is competitively bid through a rigorous, transparent process led by an independent public agency that complies with public procurement law. NPPGov ensures that its awarded RFPs meet the federal cooperative procurement principles required by most federal grants. This allows member agencies to buy under a contract without running their own solicitation.
Serving government, education, fire and rescue, law enforcement, and nonprofits, NPPGov draws on the buying power of more than 45,000 member organizations across the U.S. and Canada. Membership is free with no purchasing obligations, and members receive live contract support five days a week. As NPP's government division—owned by nonprofit hospitals—its proceeds support healthcare and healthy communities. Learn more at nppgov.com.

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