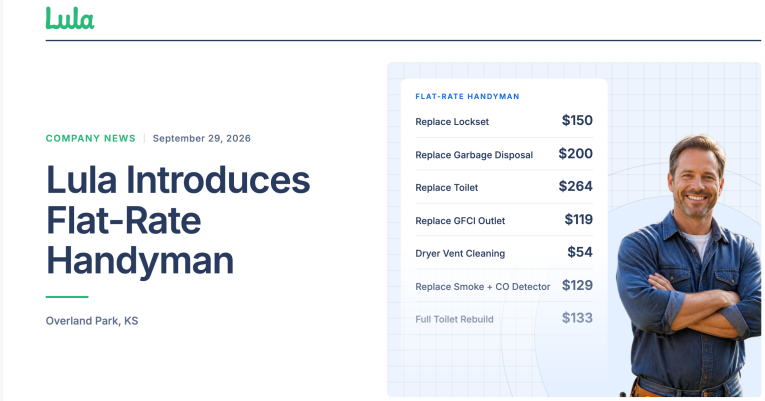
# Lula Launches Flat-Rate Pricing for Handyman Services

*Lula sets fixed pricing on 20 commonly requested handyman services, extending a model already running across HVAC, appliances, water heaters, and roofing*



Lula announces flat-rate handyman as a service for property managers

OVERLAND PARK, KS, UNITED STATES, September 29, 2026 / EINPresswire.com/ -- Lula, the property maintenance software and Pro network for property managers, today launched Flat-Rate Handyman, setting a fixed price and a defined scope for 20 of the handyman services property managers commonly request. Pricing is standardized across every market Lula operates in, and each price is set before a Pro is dispatched.

Handyman work is the highest-volume and most fragmented category in a rental portfolio's maintenance queue. Priced hourly, the same repair can come back at a different cost depending on who is dispatched and how long the visit runs, which is where approvals stall and invoices get disputed. Because each job is now priced from a published catalog and agreed in advance, a property manager can give an owner a number up front knowing that'll be the actual cost on the invoice.

“Lula customers already have predictable, flat-rate pricing on the big replacements," said Bo Lais, Co-founder and CEO at Lula. "The everyday repairs were still a guessing game. Flat-Rate Handyman gives them one pricing model for everything from a two-hour fix to a full HVAC replacement. We’re launching 20 services today, with hundreds more to come as we add services every month.”

The 20 services launching cover a range of commonly requested repairs and they represent the first release of a catalog that will grow past 450 services over the coming year. Every price is built from more than six years of completed Lula job history, labor benchmarks across the markets Lula operates in, and current retail parts costs.

Co-founder and Chief Customer Officer, Will Parrish had this to say about the service announcement, "Our customers already rely on flat-rate pricing for HVAC and water heater replacements. What we kept hearing was, 'Can you do the same, but for smaller jobs?' Flat-Rate Handyman does that. Putting handyman work in the Flat-Rate Catalog delivers transparency and consistency like no other maintenance offering out there."

Flat-Rate Handyman joins a pricing model Lula already runs across HVAC replacements, appliance and water heater replacements, and roofing. All of it runs on Lula's vetted network of more than 9,000 maintenance Pros across 50-plus markets, supported by Lula's technology which triages and routes work orders. Lula sits behind the property manager's existing system of record and integrates directly with AppFolio, Buildium, Rent Manager, and Rentvine.

About Lula
Lula makes maintenance easy for residential property managers and rental owners. Headquartered in Overland Park, KS, Lula handles maintenance from request to resolution for more than 350,000 rental properties across 50+ U.S. markets, backed by a network of 9,000+ vetted, licensed, and insured service professionals. Its platform includes Foresight, an AI-powered maintenance operations platform, and LuMi, an AI intake assistant that takes resident requests by voice, text, and web. Lula integrates with AppFolio, Buildium, Rent Manager, Rentvine, and other leading property management systems. Backed by PeakSpan Capital and RET Ventures, Lula has been named to the Inc. 5000 four years running. Learn more at lula.life.

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