VergeIO Expands to Europe, Names Rémi Bargoing Vice President, EMEA Sales

New regional leader will build a local team for Europe as demand for VergeOS grows across the region



Rémi Bargoing, Vice President, EMEA Sales, VergeIO

Verge.io - Simplify IT Infrastructure

ANN ARBOR, MI, UNITED STATES, September 29, 2026 / EINPresswire.com/ -- VergeIO, maker of the VergeOS private cloud operating system, has named Rémi Bargoing Vice President, EMEA Sales. Bargoing will lead the build-out of a local sales and partner team to support the growing number of customers and partners across Europe, the Middle East, and Africa that are choosing VergeOS.

The investment is a direct response to demand. VergeIO is growing rapidly, and a rising share of that growth comes from outside North America. Organizations across the region are building next-generation data centers, and they want a platform they control, on hardware they choose, from a vendor with people in their own market and time zone. The EMEA build-out follows the appointment of Parag Patel as President and Chief Executive Officer earlier this month and marks the next stage of VergeIO's growth.

Bargoing brings more than 20 years of infrastructure sales and leadership experience in Europe. He spent the last 13 years at DataCore Software, where he ran the company's Italian subsidiary as Country Manager and most recently served as Vice President of Sales. Earlier in his career, he built the Paris subsidiary of Flow Line Technologies (Groupe SCC) from the ground up.

"Our growth in EMEA is accelerating dramatically; we needed to build teams to drive further growth," said Chris Lehman, Senior Vice President of Sales at VergeIO. "Customers and partners in the region want to work with teams that know their market and processes. Rémi has built sales organizations and partner ecosystems in Europe more than once, including a subsidiary he started from scratch, and he is the right leader to build ours."

"VergeIO has the momentum and the platform that European customers are asking for," said Bargoing. "IT leaders across the region are rethinking their infrastructure, from who controls their data to how long their hardware lasts. Their main decision criteria are independence, performance, and security. They are looking for a leading US partner with a strong local presence in Europe. My priority is recruiting the best experts in every country we serve, and building an elite partner network to meet that demand."

VergeIO will introduce its EMEA team in a live webinar on Tuesday, October 20, 2026, at 4:30 PM Central European Summer Time (CEST). Registration is open in English at and in French at

About VergeIO

VergeIO delivers VergeOS, a private cloud operating system that consolidates virtualization, storage, data protection, networking, and automation into a single software layer running on standard hardware. Rather than another point product to manage, VergeOS replaces the fragmented, multi-vendor data center stack outright, giving IT teams one platform, one license, and one interface to run their infrastructure today and extend it for AI tomorrow.

Organizations use VergeOS to reduce combined capital and operating costs by up to 70 percent while eliminating the compounding complexity that comes from stitching together separate virtualization, storage, and networking products. VergeIO is headquartered in Ann Arbor, Michigan, and serves EMEA customers and partners from its office in Milan, Italy. Learn more at www.verge.io.

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