Flyhomes Builds on Growth Momentum With Three Senior Hires Led by Zillow Veteran Tyler Moynihan

Nihit Nirmal joins as VP of Product and Wendy Tieu returns as Director of Partner Enablement as Flyhomes builds out its leading Buy Before You Sell platform



Flyhomes: Buy the next home before selling. No home sale contingency, ever.

SEATTLE, WA, UNITED STATES, October 1, 2026 /EINPresswire.com/ -- Flyhomes, the leading Buy Before You Sell platform for helping homeowners purchase their next home before selling their current one, today announced three senior hires as it expands its partnerships with lenders and real estate companies. Former Zillow business development leader Tyler Moynihan joins as Vice President of Business Development, alongside Nihit Nirmal as Vice President of Product and Wendy Tieu, who returns as Director of Partner Enablement.

Moynihan spent 12 years at Zillow, where he built and led the business development team and served as Vice President of Partnerships & Corporate Development. During his final two years there, he also led corporate development, helping lead major acquisitions including the $500 million acquisition of ShowingTime. He also spearheaded Zillow's strategic partnership with Opendoor, where he most recently held a leadership role.

"Homeowners shouldn't have to put their lives on hold because buying and selling a home is too complicated," said Tushar Garg, CEO and co-founder of Flyhomes. "We built Flyhomes by working alongside customers, loan officers and agents to remove those barriers to mobility. Tyler, Nihit and Wendy will help us bring that work to more partners and unlock demand sitting on the sidelines. That is how we can help the whole industry grow, by making moves possible that otherwise wouldn't happen."

The additions follow Flyhomes' recent partnership with Figure, which establishes an expandable financing framework capable of supporting up to $2.4 billion in annual Buy Before You Sell volume as adoption grows. They also follow the launch of the company's rebuilt website and new Partner Portal, both designed to support its sharpened focus on lenders and loan officers. These investments in financing, technology and people support Flyhomes' expansion through its wholesale and partner channels, giving more industry professionals the tools to turn

homeowners' plans into completed moves.

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>
> *Tushar Garg, CEO and co-founder of Flyhomes*

"Lenders and real estate companies already have relationships with homeowners who want to move but feel stuck," said Moynihan. "Flyhomes gives those partners a way to help customers take the next step while keeping those relationships at the center of the transaction. I'm excited to build partnerships that bring Buy Before You Sell to more communities and create new opportunities for homeowners, lenders and agents."

Nirmal joins as Vice President of Product, bringing nearly two decades of fintech experience spanning payments, digital lending and product leadership. He built payments products at PayU, served as Senior Vice President of Product and Growth at Lendingkart and led product as Group Chief Product Officer at Funding Societies, one of Southeast Asia's largest small and midsize business lenders. Most recently, he founded and built an enterprise AI company, adding hands-on AI development to his lending expertise. At Flyhomes, he will draw on that background to accelerate product development and simplify the workflows partners use to help homeowners buy before they sell.

Tieu returns to Flyhomes as Director of Partner Enablement, helping partners adopt its solutions through education, resources and ongoing support. Her work will help lenders and agents recognize where Buy Before You Sell can make a difference, from keeping a transaction on track to helping a homeowner revisit a move they had put on hold. Her return adds dedicated leadership around turning partner relationships into broader use of the platform.

The appointments build on Flyhomes' evolution from a direct-to-consumer real estate business into a platform that brings solutions developed alongside homebuyers to the broader industry. Its Buy Before You Sell offering addresses three barriers to mobility: qualifying for a new mortgage while still owning a home, accessing equity for the next purchase and making an offer without a home-sale contingency. Lenders and agents retain their customer relationships, while lenders and mortgage brokers using the wholesale channel remain the originator of record.

About Flyhomes
Flyhomes is a Buy Before You Sell platform helping homeowners purchase their next home before selling their current one. Through its wholesale and partner channels, Flyhomes enables lenders, mortgage brokers and real estate professionals to offer solutions that help customers access equity, reduce contingency risk and move with greater certainty. For more information, visit Flyhomes.com.

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