Newly Built Contemporary Malibu Estate with Panoramic Ocean Views and Natural Finishes to Sell via Concierge Auctions

Contemporary Malibu estate to auction in cooperation with Christie's International Real Estate and Coldwell Banker Realty





NEW YORK, NY, UNITED STATES, October 5, 2026 /EINPresswire.com/ -- Anacapa, a newly built contemporary estate perched on a private knoll above the Pacific Ocean in Malibu, California, will sell at auction via Concierge Auctions in cooperation with Aaron Kirman and Simon Mashian of Aaron Kirman Group / Christie's International Real Estate and Chris Johnson and Holly Hatch of Holly and Chris Luxury Homes Group / Coldwell Banker Realty. Listed for $23 million, bidding is scheduled to open 22 October via the firm's online marketplace, conciergeauctions.com, and culminate 29 October.

Completed in 2025, Anacapa spans over 7,000 square feet and 2 acres. Clean-lined contemporary architecture pairs natural stone, warm wood, and expansive walls of glass, while the home's elevated position captures sweeping Pacific Ocean views, abundant natural light, and coastal breezes throughout.

"Malibu is one of the world's most recognized luxury destinations, and a property like Anacapa offers the combination of location, design, privacy, and lifestyle that resonates with buyers well beyond the local market," said Chad Roffers, CEO and Co-Founder of Concierge Auctions. "Our auction platform is designed to activate a global buyer pool, creating competition and sale

certainty for a truly distinctive property."

"Anacapa represents an increasingly rare opportunity in Malibu: a newly built estate that delivers exceptional scale, sweeping Pacific views, and an extraordinary level of independence, all in one of the most coveted coastal markets in the world," said Kirman and Mashian. "Having partnered with Concierge Auctions on The One, we've seen firsthand what the platform can bring to exceptional properties, and we're excited to work together again on this property."

"Anacapa was thoughtfully designed to embrace everything that makes Malibu living so special—the natural beauty, the privacy, and the connection between indoors and out," said Johnson and Hatch. "From the warm, natural materials and walls of glass to the expansive terraces and infinity pool overlooking the Pacific, every element of the home feels intentional. What makes it particularly special is that it pairs that elevated coastal lifestyle with a remarkable level of privacy and self-sufficiency, creating a true retreat that feels both sophisticated and incredibly livable."







At the heart of the estate, open living spaces flow seamlessly onto oversized terraces overlooking the coastline. A striking infinity pool appears to meet the Pacific beyond, framing sweeping views toward Point Dume and the Santa Monica Bay and creating a dramatic setting for entertaining and everyday coastal living.

A separate guest house provides additional accommodations and privacy, while a private cinema

and dedicated fitness studio round out the estate's lifestyle amenities.

Beyond its design, Anacapa was conceived with resilience and self-sufficiency in mind. The estate features a comprehensive solar system with battery storage, a private well with water storage, and an integrated fire suppression system – an uncommon combination of infrastructure designed to support independent living without compromising the property's refined contemporary character.

Set in the Trancas area of western Malibu, the estate is moments from Trancas Country Market, home to local favorites including Vintage Grocers, Le Village Cafe, and Malibu Brewing Company. Zuma Beach and Broad Beach are nearby, while Point Dume State Beach and Preserve offers bluff-top trails, tide pools, and seasonal whale watching.

The property also offers convenient access to Malibu destinations including Nobu Malibu, Malibu Pier, Malibu Country Mart, Pepperdine University, and the extensive hiking and biking trails of the Santa Monica Mountains National Recreation Area.

Images of the property may be viewed HERE with credit to Cristian Cruzio.

As part of Concierge Auctions' Key For Key® giving program in partnership with Giveback Homes, the closing will result in funding toward new homes built for families in need.

Agents will be compensated according to the terms and conditions of the Listing Agreement. See Auction Terms and Conditions for full details.

For more information, including property details, diligence documents, and more, visit ConciergeAuctions.com or call +1.212.202.2940.

About Concierge Auctions

Concierge Auctions is the world's largest luxury real estate auction house, with a state-of-the-art digital marketing, property preview, and bidding platform. The firm matches sellers of one-of-a-kind homes with some of the most capable property connoisseurs on the planet. Sellers gain unmatched reach, speed, and certainty. Buyers receive curated opportunities. Agents earn their commission in 30 days. Majority owned by Sotheby's, the world's premier destination for fine art and luxury goods, and Compass (NYSE: COMP), Concierge Auctions continues to operate independently, partnering with agents affiliated with many of the industry's leading brokerages to host luxury real estate auctions for clients. Still run by our co-founder, our platform is enhanced with deep auction expertise, heritage, innovation, and access to an unmatched database of high-net-worth buyers. Since inception in 2008, the firm has generated billions of dollars in sales, broken world records for the highest-priced homes ever sold at auction and sold properties in 46 U.S. states and 35 countries. The firm owns one of the most comprehensive and intelligent databases of high-net-worth real estate buyers and sellers in the industry, and it has

committed to build more than 300 homes through its Key For Key® giving program in partnership with Giveback Homes™, which funds new homes for families in need from every property the company sells.

Kari Hegarty
BerlinRosen
+1 845-548-9216

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