

Summit Access & Security Acquires Monaco Lock Company, Expanding Its Footprint in Northern New Jersey

Acquisition brings 55+ years of family-run locksmith expertise into Summit's growing facility security portfolio



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[Summit Access & Security](#) (formerly IML Security), a leading provider of comprehensive security solutions and physical security integration, announced it has acquired [Monaco Lock Company, Inc.](#), a family-owned locksmith company based in Jersey City, New Jersey. The acquisition is

Summit's second this quarter and follows the company's recent rebrand.

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For 55 years, our family has stood behind every job. We chose Summit because they understand that, and because they'll give our customers and our team the support to keep doing what we love.”

*Karen Quagliana, Monaco
Lock Company*

Founded in 1967, Monaco Lock Company provides locksmith services to residential, commercial and institutional customers throughout New Jersey. The company offers lock installation and re-keying, master and high-security key systems, keyless and electronic entry, access control products, door hardware and safes. Its Jersey City showroom also supports wholesale distribution. Monaco is licensed, bonded and insured, with long-standing employees and client relationships that span decades.

"Businesses like Monaco don't come along often," said Sean O'Hayre, CEO & President of Summit Access & Security. "For more than half a century, this family has built something people in Jersey City count on, with skilled hands, honest work and customers who stay for decades. We're not here to change that tradition, we're here to protect it and help it grow. Monaco is exactly the kind of company we want to welcome to Summit."

Monaco's services range from traditional to modern with high-security and master key systems, key duplication (including foreign and domestic keys), re-keying, lock installation, door repair, and safe combination changes, alongside keyless entry, electronic and magnetic locks and access

control products. Monaco technicians handle the work from start to finish, and its products and services are backed by factory and service warranties.

"For 55 years, our name has been on the door and our family has stood behind every job. We chose Summit because they understand that, and because they'll give our customers and our team the support to keep doing what we love," said Monaco's Owner Karen Quagliana.

Monaco owners Karen and Pat Quagliana will remain with the company through a transition period, ensuring continuity for Monaco's long-standing customers.

Monaco's technicians are joining Summit, bringing decades of local knowledge and customer relationships with them. Over the next five months, the team will transition into Summit's field-based service model, working remotely as most of Summit's technicians do, supported by Summit's technology and service standards.

Monaco customers now have access to Summit's full capabilities, including access control, electrified hardware, automatic door installation and service (AAADM-certified), safe and vault services, and storefront design, fabrication and glass services. The same people customers know and trust can now support all of their facility access and security needs, backed by state-of-the-art technology and the Summit way of doing business.

The acquisition strengthens Summit's presence in Northern New Jersey and the New York metro area, and extends its coverage from Maine to Virginia. Together, the two companies pair Monaco's deep local roots and locksmith craftsmanship with Summit's self-performed service model, multi-site coordination and round-the-clock emergency response for corporate clients and property managers.

About Summit Access & Security

Summit Access & Security (formerly IML Security) designs, installs and services access control and physical security systems for financial institutions, healthcare facilities, schools, supermarkets, retailers and industrial facilities. Services include access control and master key systems, specialized entry systems, door repair and preventative maintenance, ADA entry compliance, storefront glass solutions, vaults and safes, drive-up banking equipment, cash handling systems, and 24/7 emergency service. The company is headquartered in Farmingdale, New York. summitaccessandsecurity.com



About Monaco Lock Company

Monaco Lock Company, Inc. has been a family-owned and operated locksmith in Jersey City, New Jersey, since 1967. The company serves residential, commercial and institutional customers with a full range of lock and key services, including lock installation and re-keying, master and high-security key systems, keyless and electronic entry, access control products, door hardware and safes. monacolocknj.com

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