

LinkShadow Expands into Latin America and the Caribbean Through Strategic Partnership with Shell Technologies

Distributor appointment marks strategic move into the region, expanding access to LinkShadow's cybersecurity solutions & strengthening regional partner network

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/EINPresswire.com/ -- As organizations across Latin America and the Caribbean expand their use of cloud services, connected infrastructure and digital platforms, protecting increasingly complex digital environments is becoming a critical business priority. Security teams need greater visibility across networks, sensitive data and identities, along with actionable intelligence to detect threats earlier and respond effectively.

Gaps in cybersecurity resources and skilled professionals further reinforce the need for solutions that help organizations strengthen protection while making better use of their existing security investments.

To address these needs, LinkShadow has appointed Shell Technologies as its distributor for Latin America and the Caribbean. The appointment marks a strategic move into the Latin American market and the wider Caribbean region, strengthening LinkShadow's regional presence and expanding access to its cybersecurity portfolio for enterprises and channel partners.

LinkShadow's portfolio addresses three critical layers of modern cybersecurity. [Network Detection and Response \(NDR\)](#) transforms network activity into real-time cyber intelligence, helping security teams identify anomalous behavior, uncover hidden threats and accelerate investigations. LinkShadow is positioned in the Visionaries Quadrant in the 2026 Gartner® Magic Quadrant™ for Network Detection and Response.

Beyond the network, [Data Security Posture Management \(DSPM\)](#) enables organizations to



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discover, classify, monitor and protect sensitive data across on-premises, hybrid and multi-cloud environments. [Identity Threat Detection and Response \(ITDR\)](#) helps identify identity-related risks, including privilege abuse, anomalous user behavior, insider threats and potential account compromise.

At the core of LinkShadow's portfolio, CyberMeshX (CMX) delivers a vendor-independent, unified cybersecurity platform that connects and correlates intelligence across existing security technologies. By bringing together insights from different security tools, CyberMeshX helps organizations improve visibility, reduce security gaps and strengthen their overall security posture without being locked into a single-vendor ecosystem.

Through this partnership, Shell Technologies will support the distribution and market development of LinkShadow's solutions across Latin America and the Caribbean. Working with channel partners and customers, the companies will help address regional security requirements and make advanced cybersecurity capabilities more accessible to organizations across the market.

"Latin America and the Caribbean represent an important part of LinkShadow's international growth strategy," said Cloyd Aldrino Dias, Chief Operating Officer at LinkShadow. "Our partnership with Shell Technologies is a strategic step towards building a stronger presence in the region and working more closely with customers and channel partners. Together, we aim to help organizations address their security priorities with greater visibility, actionable intelligence and better use of their existing security investments."

Lloyd McClelland, President and Co-founder at Shell Technologies, said, "We are pleased to partner with LinkShadow to bring its cybersecurity portfolio to organizations and channel partners across Latin America and the Caribbean. As the threat landscape continues to evolve, businesses need integrated security intelligence that helps them better understand and manage cyber risk. We look forward to working closely with LinkShadow to develop new opportunities, support our partners, and help organizations strengthen their cybersecurity resilience across the region."

The partnership forms part of LinkShadow's broader international expansion strategy, with a focus on building regional relationships and a partner network that supports long-term customer adoption.

About LinkShadow

LinkShadow is a cybersecurity technology company redefining how enterprises approach threat detection and response. Its CyberMeshX (CMX) platform provides a unified architecture that brings together core solutions, including Network Detection and Response (NDR), Data Security Posture Management (DSPM) and Identity Threat Detection and Response (ITDR), each addressing critical layers of modern cyber risk.

By correlating signals across its solutions and existing security technologies, LinkShadow helps organizations reduce detection gaps, accelerate response and maximize the value of their

security investments.

For more information, visit <https://www.linkshadow.com/>.

About Shell Technologies

Shell Technologies helps businesses design, implement and support modern technology environments, with expertise spanning network infrastructure, systems integration, technology consulting and security solutions. The company focuses on delivering reliable, secure and scalable technology environments tailored to the evolving needs of organizations.

Through its technical expertise and ongoing operational support, Shell Technologies helps businesses optimize their IT infrastructure, maintain operational continuity and build a foundation for sustainable growth. Its portfolio includes cybersecurity, networking and infrastructure technologies designed to address modern enterprise requirements.

For more information, visit <https://shelltechnologies.us/>

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